# Unit 7

1. Which of the following represent the roles of the vendor business partner?
   1. Reconciliation role
   2. General role
   3. FI Vendor role
   4. Supplier role

**Answer: b,c,d**

1. Which of the following represent organizational levels at which the vendor business partner is defined?
   1. Plant
   2. Client
   3. Company Code
   4. Purchasing Organization
   5. Storage Location

**Answer: b,c,d**

1. Which of the following purchasing scenarios requires an account assignment object?
   1. Any material that is subject to value-based inventory management
   2. Any material that is not subject to value-based inventory management
   3. Any material without a material master record
   4. Any material for stock which will later be consumed for production

**Answer: b,c**

1. Which of the following it not an effect of a goods receipt of materials for a PO?
   1. Creation of a material document
   2. Posting to a vendor account
   3. Creation of an accounting document
   4. Update of the purchase order

**Answer: b**

1. Which of the following are examples of consumables?
   1. Computer systems for an asset
   2. Blueberries for a production order
   3. Iron ore for inventory
   4. Office supplies for a cost center

**Answer: a,b,d**

1. Your project team is involved in implementing the MM module for procurement. You need to explain the organization levels relevant to procurement. Which of the following will you describe to your team? (4 correct answers)
   1. Client
   2. Plant
   3. Purchasing organization
   4. Shipping point
   5. Warehouse

**Answer: a,b,c**

1. A colleague is asking a question about purchase organizations and purchase groups. While explaining purchase organizations to him/her, you include which of the following? (2 correct answers)
   1. A group of employees who process purchasing for a group of materials
   2. The unit legally responsible for purchasing contracts
   3. Negotiates prices and conditions with vendors
   4. The location where materials are stored

**Answer: b,c**

1. A raw material just arrived from one of your vendors. You perform a GR with reference to the PO. Which of the following are not effects of this receipt? (1 correct answers)
   1. Update quantity in material master
   2. Debit stock account for a stock item
   3. Debit GR/IR account
   4. Transfer request if WM activated
   5. Price variances posted

**Answer: c,e**

1. Your accounting department is about to enter a vendor’s invoice for materials into SAP. As a result, SAP will perform which of the following? (2 correct answers)
   1. Credit to revenue
   2. Debit to GR/IR
   3. Credit to stock account
   4. Credit to vendor subledger
   5. Debit to vendor subledger

**Answer: b,d**

1. While explaining PO creation to your client, you emphasize the importance of organizational levels. During your explanation, you identify which of the following as required to create the PO? (3 correct answers)
   1. Plant
   2. Purchasing organization
   3. Storage location
   4. Vendor
   5. Purchasing group

**Answer: a,b,e**

1. Which of the following is a feature of Streamlined Procurement?
   1. Supplier evaluation
   2. Invoice processing
   3. Source assignment
   4. Self-service requisitioning

**Answer: a**

# Unit 8

1. In which of the following scenarios would a goods receipt be required?
   1. Arrival of materials from a purchase order
   2. Materials from inventory are needed for a production order
   3. Finished product for a production order need to be put away in the warehouse
   4. Materials for a sales order need to be shipped to a customer

**Answer: a,c**

1. In which of the following scenarios would a transfer posting be required?
   1. The warehouse confirms a transfer order for an inbound delivery
   2. Materials on consignment are now needed
   3. Stock is moved from one plant to another within the same company code
   4. A material in stock type quality inspection is now cleared for use

**Answer: b, d**

1. Which of the following are true about one and two step stock transfers?
   1. One step stock transfer results in the creation of two material documents
   2. One step stock transfer results in the creation of one material document with two line items
   3. Two step stock transfer results in creation of two material documents with two line items on each
   4. Two step stock transfer results in the creation of two material documents, each with one line item

**Answer: b, d**

1. When is an accounting document created during a stock transfer?
   1. After a one step transfer from storage location to storage location
   2. After the first step of a two step stock transfer from one plant to another
   3. After the second step of a two step stock transfer from one plant to another
   4. After a one step transfer from company code to company code

**Answer: b, d**

1. Which of the following is true of a STO?
   1. Goods at the issuing plant can be issued from any stock type
   2. Goods at the receiving plant can be received from any stock type
   3. Goods are listed as in transit at the issuing plant after goods issue
   4. Goods are listed as in transit at the receiving plant after goods issue

**Answer: b, d**

1. Which of the following is not an additional feature of extended warehouse management?
   1. Bin management
   2. Yard management
   3. Cross-docking
   4. Wave management
   5. Slotting

**Answer: a**

1. What document is required to perform warehouse tasks in extended warehouse management?
   1. Transfer order
   2. Transfer requirement
   3. Delivery order
   4. Goods issue

**Answer: c**

# Unit 9

1. You are preparing to run MRP. Before you do, you need to set the control parameters for MRP. Which of the following are parameter settings?
   1. Processing key
   2. Consumption mode
   3. Create schedule lines
   4. Create MRP list
   5. Planning mode

**Answer: a,c,d,e**

1. During the MRP run, a net requirements calculation takes place. A colleague has asked you to explain how this calculation takes place. You explain that MRP looks at both supply and demand when determining the net requirements. When demand exceeds supply, a shortage exists. Which of the following describe the supply side elements used during this calculation?
   1. Stock
   2. Safety stock
   3. Purchase orders
   4. Firmed purchase requisitions
   5. Firmed planned orders
   6. Lot size

**Answer: a,c,d,e**

1. Master data for manufacturing consist of which of the following? (Choose all that apply)
   1. BOM’s
   2. PRT’s
   3. Vendor master
   4. Material Master
   5. Workcenter

**Answer: a,b,d,e**

1. Routings include:
   1. Operations
   2. Sequences
   3. Time elements
   4. Capacities

**Answer: a,b,c**

1. In manufacturing execution, the availability check, checks for which of the following? (Choose all that apply)
   1. Components
   2. Capacities
   3. PRT’s
   4. BOM’s

**Answer: a,b,c**

1. In Cost object Controlling (COC), order settlement does which of the following? (Choose the correct answer)
   1. Credits the stock account
   2. Debits the stock account
   3. Credits the order
   4. Debits the order

**Answer: c**

1. What are created my MRP?
   1. Dependent requirements
   2. Purchas requisitions
   3. Purchase orders
   4. Production orders
   5. Planned orders

**Answer: a, b, e**

1. What can planned orders be converted to?
   1. Purchase requisitions
   2. Purchase orders
   3. Schedule lines
   4. Dependent requirements

**Answer: a**

1. What is included in workcenter master data?
   1. Times
   2. Operations
   3. Scheduling formulas
   4. Material allocations
   5. Capacity formulas

**Answer: c, e**

1. What can the standard cost be used for?
   1. Cost of sales in CO-PA
   2. Benchmark in Cost Object Controlling
   3. Valuating inventory
   4. Value of posting in goods receipt

**Answer: a,b**

1. What parameter determines the scope of MRP processing?
   1. Schedule lines
   2. MRP List
   3. Scope parameter
   4. Processing key

**Answer: d**

1. What are the effects of goods issue in production?
   1. FI document created
   2. Consumption account updated
   3. Credit to production order
   4. Reservation reduced

**Answer: a, b, d**

1. What are the effects of goods receipt in production?
   1. CO document created
   2. Consumption account updated
   3. Credit to production order
   4. Material master updated

**Answer: a, c, d**

1. Which of the following are valid procurement proposals generated by MRP?
   1. Sales orders
   2. Planned orders
   3. Purchase requisitions
   4. Schedule lines
   5. Purchase orders

**Answer: b,c,d**

1. When a production order is created, costs are planned, and the order is scheduled. Which master data is responsible for the scheduling of the order?
   1. Material
   2. BOM
   3. Routing
   4. Workcenter

**Answer: c, d**

1. What can a successful MRP run create?
   1. Planned independent requirements
   2. Purchase orders
   3. Dependent requirements
   4. Reservations

**Answer: c**

# Unit 10

1. You are looking at the billing due list for one of your customers and proceed to process a bill for them. This action results in which of the following documents? (one correct answer)
   1. Material Document
   2. Delivery Document
   3. Accounting Document
   4. Work Order Document

**Answer: c**

1. You are reviewing your account receivables account for one of your customers. You see an open item for this customer. This posting to the accounts receivable for this customer was the result of which of the following? (one correct answer)
   1. Good issue
   2. Delivery
   3. Billing
   4. Sales order
   5. All of the above

**Answer: c**

1. In SAP ERP Sales Order Processing, the goods issue is part of the outbound delivery process. During good issue, all of the following activities take place in the background, except which? (one correct answer)
   1. Stock quantity is reduced by the quantity in delivery
   2. Serial number status is updated
   3. Material document is generated
   4. Stock value in balance sheet is updated
   5. Billing status is updated

**Answer: b**

1. It is possible to change customer address without entering the sales area data (True/False).

**Answer: True**

1. In SAP ERP Sales Order Processing, organizational levels play an important function in the creation and maintenance of master data. You are about to create a master record for a customer. Which of the following represent valid organizational levels for which this master data can be maintained? (one correct answer)
   1. Client
   2. Sales Area
   3. Company Code
   4. All of the above

**Answer: d**

1. You are explaining the Sales Order Management business process in SAP ERP to a colleague. Which Sales Order Management business process transaction, in SAP ERP, creates a financial accounting document? (one correct answer)
   1. Create a sales order
   2. Release a sales order
   3. Calculate cost on a sales order
   4. Create a billing document

**Answer: d**

1. Your organization is implementing the Sales Order Management Business Process in SAP ERP. The implementation team asks your advice on the assignment of the Sales Order Management organizational levels to other SAP ERP organizational levels. Which of the following statements correctly describe the assignment of Sales Order Management organizational levels in SAP ERP? (3 correct answers)
   1. A plant can have many shipping points.
   2. More than one distribution channel can be assigned to a sales organization.
   3. A sales organization can be assigned to multiple company codes.
   4. A plant can only be assigned to one sales organization.
   5. A sales area can belong to only one company code.

**Answer: a,b,e**

1. In SAP ERP, Sales Order Management Process, a billing document is created. When a billing document is saved, in SAP ERP, what integration points occur? (3 correct answers)
   1. The customer's credit account is updated.
   2. On hand inventory is decreased.
   3. Actual demand is reduced.
   4. An open item is posted on the customer's account.
   5. Revenue is increased.

**Answer: a,d,e**

1. In SAP ERP Sales Order Management, you have created and saved a sales order. You are now reviewing the order's schedule lines. Which of the following statements correctly describe schedule lines in SAP ERP? (2 correct answers)
   1. Contains delivery quantities and delivery dates.
   2. The same schedule line can belong to multiple sales line items.
   3. Partial deliveries are represented by multiple schedule lines.
   4. The schedule line determines if a sales line item is free of charge.

**Answer: a,c**

1. A client has asked for help in defining sales areas within SAP ERP. They would like to understand the function of sales areas. Which of the following will you say are true of sales areas? (3 correct answers)
   1. To select master data when processing sales orders
   2. Select prices and discounts
   3. Can be assigned to more than one company code
   4. Can sell for only one plant
   5. Defines the distribution channel a sales organization uses to sell products from a given division

**Answer: a,b,e**

1. During the implementation of Sales Order Management in SAP ERP, the implementation team is discussing organizational levels. A Plant is a required organizational level in Sales Order Management. Which of the following are functions of the Plant in Sales Order Management? (3 correct answers)
   1. Is used to determine shipping point
   2. Is used to determine transportation planning point
   3. Can be assigned to more than one sales organization
   4. Represents the location from which you distribute goods or services

**Answer: a,c,d**

1. Which is the correct sequence of steps in the order-to-cash business process?
   1. Create sales order  
      Check availability  
      Process a delivery document  
      Post goods issue
   2. Check availability  
      Create sales order  
      Billing  
      Post goods issue
   3. Check availability  
      Create sales order  
      Post goods issue  
      Billing
   4. Create sales order  
      Check availability  
      Plan transportation  
      Post goods issue

**Answer: a**

# Unit 11

1. Which of the following are functions of WBS objects?
   1. Planning costs and revenues
   2. Planning dates
   3. Budget management
   4. Scheduling operations
   5. Periodic processing
   6. Confirming operations

**Answers: a,b,c,e**

1. You and your colleagues are discussing your options for planning your project using SAP Project Systems. A colleague asks you to remind him what types of activities are available.
   1. Sequence
   2. Internal processing
   3. External processing
   4. Account assignment
   5. Service

**Answer: b,c,e**

1. Which tool is used to manage the budget on a project?
   1. Availability control
   2. Planning element
   3. Execution services
   4. Budget Manager

**Answer: a**

1. What document is created when you assign a non-stock material to a project?
   1. Purchase Order
   2. Purchase Requisition
   3. Reservation
   4. Planned Order

**Answer: b**

1. Which objects of a project are structured hierarchically?
   1. Project builder
   2. Project planning board
   3. WBS
   4. Activities

**Answer: c**

# Unit 12

1. A client is implementing SAP ERP Enterprise Asset Management. You are asked to explain the organizational units associated with SAP ERP Enterprise Asset Management. You will include all of the following except which? (one correct answer)
   1. Location
   2. Maintenance planning plant
   3. Maintenance plant
   4. Controlling area
   5. Planner group

**Answer: d**

1. To assign a BOM to an equipment master record you assign a material number to the \_\_\_\_\_\_\_\_\_\_\_\_\_\_ field.

**Answer: construction type**

1. You are explaining equipment master data to a client. You include all of the following as true regarding equipment master data, except which? (one correct answer)
   1. A piece of equipment is an individual physical object that is to be maintained as an autonomous unit
   2. Equipment can be installed at functional locations
   3. Time-based data can be collected on equipment
   4. Equipment can be processed using inventory processes
   5. Equipment can be linked with a material
   6. Unlike functional locations, permits cannot be recorded for equipment

**Answer: f**

1. You are assigning a material to a maintenance order. Which of the following are true with regard to the material assigned to the maintenance order? (2 correct answers)
   1. An availability check can be performed when the material is assigned
   2. If the material is a non-stock item, a purchase order will be created when the order is created
   3. An automatic availability check is performed when the order is released
   4. If the material is not available, the order cannot be released
   5. Materials that are not planned on the order, cannot be issued to the order

**Answer: a,c**

1. Which of the following are true with regard to which objects can be used as reference objects for service notifications and service orders?
   1. Equipment can be used
   2. Assemblies can be used by themselves
   3. Functional locations cannot be used
   4. Materials with Serial numbers can be used

**Answers: a,b,d**

1. Which of the following are reasons to create functional locations?
   1. Execution of maintenance tasks
   2. Data collection over long periods of time
   3. Cost monitoring by area
   4. To distinguish different units of material
   5. In order to use inventory processes to track them

**Answer: a,b,c**

1. You have created an asset master data record. Which other master data record can be created simultaneously?
   1. Internal order
   2. Functional location
   3. Primary cost element
   4. Equipment

**Answer: d**

1. Which of the following are **not** organizational units associate with EAM?
   1. Location
   2. Maintenance planning plant
   3. Maintenance plant
   4. Controlling area
   5. Maintenance Planner group

**Answer: d**

1. To assign a BOM to an equipment master record assign a material number to the \_\_\_\_\_\_\_\_\_\_\_\_\_\_ field.

**Answer: construction type**

1. To what element of a maintenance order is a work center assigned?
   1. Material component
   2. Operation
   3. Technical object
   4. Object list

**Answer: b**

1. Which of the following can be maintained in a maintenance notification?
   1. Tasks
   2. Cause of damage
   3. Operations
   4. Materials list
   5. Location data

**Answer: a,b.e**